



Dear Practitioner,

Two Training Workshops:
Competitive Tendering for Goods, Works and Services;
Procuring Consultants and Non-Consulting Services
16-27 October 2023; Best Western Hotel, Kisumu

We have the pleasure of inviting you to two training events to be held in Kisumu, organized as *two distinct* practical training programs. In the first week, we focus on Competitive Tendering for Goods, Works and Services, and the second week training on Procuring Consultants and Non Consulting Services. Participants may opt to attend either one of the trainings or for the two weeks to cover the two programs.

On **16-20 October 2023** we shall deliver practical training on *Competitive Tendering for Goods, Works and Services*. The objective is to effectively manage competitive tendering using suitable methods, tender documents, bidding process, evaluation, award, and contracts.

On **23-27 October 2023** the training will cover **Procuring Consultants and Non-Consulting Services**. To master the contrast between consultancies and other services, preparing terms of reference and scope of services, service levels, estimation of budgets, methods, and processes, tender documents, evaluation of proposals and bids, and award.

The value of each course is **KES 65,000**; and two courses is **KES120,000**.

Please call Pauline on **+254 706 657 369** or email **info@capsafrica.org** for bookings.

Yours Sincerely,

A handwritten signature in blue ink, appearing to read "JO", is placed above the printed name.

Dr. Joseph Ogachi
CEO and Chief Trainer
Centre for Advanced Procurement Studies

Practice License: **KISM-KO54-2014**
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